

IPLC Procurement Specialist, Strategic Programmes

COMPANY: e2E SERVICES LTD.
JOB REF: RES.068
TYPE OF ROLE: PERMANENT
LOCATION: LONDON (Possibility for some remote working)



Our Company

e2E has been at the forefront of innovation in the space sector, specialising in satellite communications, for two decades, offering to all our world-wide stakeholders unrivalled expertise to design, develop and operate state-of-the-art solutions and systems. Our portfolio of consultancy services and technology know-how covers the entire spectrum of any satellite communication project, from market opportunity sizing and end-user requirements down to ground network development and operations. To both commercial and defence related domains, we also offer unique modular and agile technology to enable a more user-friendly and accessible use of satellite communication resources.

Innovation and ingenuity are the guiding principles of anything we do for our customers. Working with e2E requires a high level of dedication and personal motivation, commitment and a drive to continually seek to strive to improve – and the results consistently achieved over the years, at both personal and team levels, are outstanding and make e2E a great place to work.

Job Description

The IPLC Procurement Specialist will be responsible for evaluating the existing International Private Leased Circuit (IPLC) contracts in place with the Incumbent Service Provider, re-evaluate the requirement in collaboration with the Capacity Management Team and renegotiate the contract with the leased lines providers.

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Key Responsibilities

- Carry out mobilisation tasks under the direction of the Capacity Manager in accordance with the Mobilisation Plan
- Review and audit Incumbent Service Provider process and procedure related to IPLC's
- Build sourcing strategies for IPLC's and influence the Strategic Sourcing Plan
- Review and familiarise themselves with the existing IPLC contracts in place with the Incumbent
- Develop the new IPLC contract requirements in support of developing new Statements of Work (SoW)
- Lead direct negotiations with IPLC Service Providers to maximise value and ensure timely execution of negotiations and sourcing strategy
- Provide relevant inputs into Leased Lines business strategies, roadmap, plans and budgeting & forecasting process
- Lead / support the negotiation of commercial Terms & Conditions and contracts with carriers
- Ensure compliance with relevant policies and act as a recognised subject matter expert within wider team, local market and external partners
- Document the Interface Control Documents and necessary codes of connections
- Contribute to review and update all processes related with IPLC procurement & management

Skills, Character and Experience

Essential

- Procurement and/or sourcing experience within a service provision environment
- Minimum 5 years' experience in the telecommunications industry or previous role at a major carrier
- Deep understanding of sourcing and procurement discipline and strong commercial and negotiation skills
- Experience in managing RFIs/RFPs/RFQs
- Understanding of contracts and legal principals
- Excellent verbal and written communications and ability to brief at mid/senior level
- Experience in or exposure to negotiating medium/high complexity non-standard agreements
- Experience of working with complex international suppliers/programmes
- Critical thinking, communication, and relationship-building skills
- Flexible / resourceful approach, independent problem solver
- Must be able to achieve SC

Desirable

- Experience of Satellite Communications within a Military Establishment / Government

Agility in Communications



IPLC Procurement Specialist, Strategic Programmes **Salary**

- Attractive compensation package dependent on skills/experience.
- Growing list of Company benefits.
- By submitting your CV/application you are consenting to e2E Group using and storing information about you for monitoring purposes relating to your application of future employment. This information will only be used by e2E Group.

e2E Group is committed to achieving workforce diversity and welcome all applications irrespective of social and cultural background, age gender, disability, sexual orientation or religious belief.

